**Profile**

Registered Nurse, with over 30 years served in the Pharmaceutical Industry. Extensive global leadership and line management experience, relating to contract management, partner/vendor relationship management and outsourcing activities.

Specialised experience in vendor alliance and outsourced models, involving clinical and pharmacovigilance contract management, on a global scale.

Ability to identify areas for process improvement, strong leadership skills, identifying and creating procedures leading to innovative solutions to maintain global compliance.

**Key Skills**

|  |  |  |
| --- | --- | --- |
| * Proficient communicator | * Process improvement |  |
| * Organisation & time management | * Contract Management |  |
| * Strong interpersonal skills * Project planning and execution | * People Management * High attention to detail |  |

**Key Achievements**

Implementing and improving processes within contract management and supplier/business relationship functions within pharmaceutical research and development.

Providing strong leadership.

**Takeda Awards:** Received various recognition scheme awards for my achievements. **Covance Way Award Winner Year:** Nominated for my achievements in the management and development of many key accounts.

**"Signature Client Service”:**  Nominated to manage the corporate initiative for the Covance Unit.

**Career History**

**Lead, PV Partnership Alliance January 2020 – Current date**

**AbbVie**

**Main responsibilities:**

Heading the PV Partnership Alliance function, including:

* Leading a high profile, high impact team of Alliance Managers
* Driving the PV Agreement strategy across the partnership lifecycle
* Ensuring appropriate and timely exchange of safety information
* Developing business strategy relating to process and technology enhancements
* Coaching, developing, and encouraging growth within the department

**6 Month Career Sabbatical July 2019 – December 2019**

Following a new business strategy and a reorganisation within the R&D organisation at Takeda, my position/role was relocated to Boston US. I had the choice to move to the US or take redundancy. I chose the latter and took a 6-month sabbatical.

**Director, Business Partner Relations, Global Patient Safety Evaluation Jan 2016 – June 2019  
Takeda Pharmaceutical Company   
Main responsibilities:**

* Responsible for establishing Global Patient Safety Evaluation (GPSE) global strategy for Business Partner Relations and leading a team in Pharmacovigilance Agreement execution, including:
* Overseeing the development and life-cycle management of global and local Pharmacovigilance Agreements (PVAs)
* Working effectively cross-functionally to ensure global alignment from key stakeholders
* Working toward and maintaining effective and efficient working relationships with GPSE Business Partners
* Leading and managing GPSE specific process improvement and due diligence activities, aimed at improving services and/or greater efficiency

**Associate Director, Procurement Oct 2013 – Dec 2015  
Takeda Pharmaceutical Company   
Main responsibilities:**

* Responsible for leading teams through global category management projects, including:
* The planning, review, analysis and vendor/supplier selection process
* Reviewing vendor/supplier proposals, task orders and change orders for accuracy, completeness and suitability of pricing
* Appling procurement policies and procedures consistently within the regions
* Monitoring performance of vendor/suppliers based on qualitative and quantitative metrics
* Liaising with external vendor/suppliers to ensure best performance and business relationships

**Associate Director, Clinical Outsourcing Management Feb 2011 – Oct 2013  
Takeda Pharmaceutical Company   
Main responsibilities:**

* Responsible for the development and implementation of R&D global strategies to ensure appropriate negotiation, contract execution and payment to enable the functions to achieve objectives, including:
* Leading a team of Outsourcing Managers and Outsourcing Administrators in the negotiation, execution, and payment of global contracts
* Providing leadership and expertise in good outsourcing management practices/processes
* Implementing and managing global function strategies, aimed at cost reduction, improving services and/or greater efficiency

**Senior Clinical Outsourcing Manager Oct 2008 – Feb 2011  
Takeda Pharmaceutical Company   
Main responsibilities:**

* Responsible for the life cycle of the contracts to ensure global clinical programs were delivered on time, within budget, and with a high-quality outcome

**Business Development Manager/Senior Client Services Manager Nov 1998 – Oct 2008  
Covance Clinical Research Unit UK   
Main responsibilities:**

* Responsible for contact with new clients and maintaining existing clients to meet/exceed revenue targets.
* Negotiating with clients over pricing, method of payments, terms and conditions and project timelines.

**Nurse Manager – Clinical Operations Oct 1997 – Nov 1998  
Covance Clinical Research Unit UK   
Main responsibilities:**

* Responsible for the overall management of the nursing teams, ensuring the teams were adequately trained and able to utilise skills, knowledge and experience and clinical judgment to perform clinical trials to a high standard in a safe and dignified manner for all subjects and patients.

**Manager Clinical Technicians Apr 1994 – Oct 1997  
Covance Clinical Research Unit UK   
Main responsibilities:**

* Responsible for the overall management of the clinical technicians, ensuring the teams were adequately trained and able to utilise skills, knowledge and experience in the preparation of all study documentation, specialist procedure rooms, laboratories and equipment.

**Project Leader – Clinical Operations Jan 1992 – Apr 1994  
Covance Clinical Research Unit UK   
Main responsibilities:**

* Responsible for the line management and supervision of a clinical team.
* Supervising the preparation of all relevant clinical trial study documentation and ensuring the accurate and timely acquisition of bio-fluids and physiological measurements.

**Research Nurse – Clinical Operations Feb 1990 – Jan 1992  
Covance Clinical Research Unit UK   
Main responsibilities:**

* Responsible for performing practical activities and the preparation and safe conduct of clinical trials according to European Good Clinical Practice (GCP) standards.

**Senior/Staff Nurse – Acute Medicine/General Orthopaedics Jan 1987 – Feb 1990  
National Health Service**

**Student Nurse Feb 1984 – Feb 1987  
National Health Service**

**Auxiliary Nurse Feb 1982 – Feb 1984  
National Health Service**

**Professional Affiliations**

United Kingdom Central Council for Nursing Midwifery & Health Visiting

Registered Nurse

PIN Number: 84A3235E

RCN (Royal College of Nursing)

ACPN (Association of Clinical Pharmacological Nurses)

**Education**

Lawnswood High School/Airedale and Wharfedale College

6 O Level’s (GCSE Equivalent) Maths, English, Human Biology, Sociology, History, Art

Pre- Nursing Course (Introduction to Nursing) - 2 years

**Computer Skills**

Microsoft Word, Excel, PowerPoint, Outlook, Visio, Adobe Acrobat

**Supporting Documentation**

DISC Profile, Testimonials, Summary Key Courses upon request.

**References**

Available upon request